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Interspecific visual signalling in animals and plants: a functional classification

Tim Caro¹ and William L. Allen^{2*}

¹ Department of Wildlife, Fish and Conservation Biology and Center for Population Biology, University of California, Davis, CA 95616, USA

² Department of Biosciences, Swansea University, Singleton Park, Swansea, SA2 8PP, Wales, UK

Corresponding author: W.L.Allen@Swansea.ac.uk

Abstract

Organisms frequently gain advantages when they engage in signalling with individuals of other species. Here we provide a functionally structured framework of the great variety of interspecific visual signals seen in nature, then describe the different signalling mechanisms that have evolved in response to each of these functional requirements. We propose that interspecific visual signalling can be divided into six major functional categories: antipredator, food acquisition, antiparasite, host acquisition, reproductive, and agonistic signalling, with each function enabled by several distinct mechanisms. We support our classification by reviewing the ecological and behavioural drivers of interspecific signalling in animals and plants, principally focussing on comparative studies that address large-scale patterns of diversity. Collating diverse examples of interspecific signalling into an organised set of functional and mechanistic categories places anachronistic behavioural and morphological labels in fresh context, clarifies terminology, and redirects research effort towards understanding environmental influences driving interspecific signalling in nature.

27 INTRODUCTION

28 Organising and categorising visual signals is not a new endeavour. In “The Colours
29 of Animals and Plants” Alfred Russel Wallace [1] presented a “functional classification”
30 of biological colours into ‘protective’, ‘warning’, ‘sexual’, ‘typical’ and ‘attractive’
31 colours. Now, 140 years later, we can reflect that Wallace was visionary in recognising
32 that ultimate function is the most useful level of organisation [2]. While his categories are
33 still generally recognisable [3], increasing knowledge has necessitated some reformulation.
34 For example, Wallace’s ‘Attractive’ colours included plants signalling to animal
35 pollinators, but in terms of function there is overlap between them and most ‘sexual’
36 colours of animals, as both aim to directly improve reproductive success through securing
37 appropriate mates. His rag-tag jumble of ‘typical’ colours, to which “we can assign no
38 function or use” (p.654), can also be pruned, and entries can now be moved to well-
39 defined functional categories, including new ones that have been identified since
40 Wallace’s writing, such as antiparasite signals [58]. Yet such a functional reorganization
41 has never been formally attempted and collating diverse and apparently unrelated
42 examples of interspecific signalling together under one framework is our purpose here. We
43 believe that a modern revision inspired by the intent behind Wallace’s original scheme can
44 unify a variety of disparate concepts that are currently being investigated separately
45 without broader appreciation of the way that they fit into a common communication
46 charter. Additionally, juxtaposing different aspects of interspecific signalling can generate
47 novel comparative functional analyses that examine the evolution of, say, different
48 methods of defence against predators or parasites. Finally we aim to improve clarity in
49 terminology that is frequently used in confusing and potentially misleading ways because
50 it mixes descriptive, proximate and ultimate explanations.

51 Our primary objective, then, is to categorize the distribution of interspecific visual
52 signals in nature. Our topical framework is organised on the basis of function, but with
53 subtopics providing a non-exhaustive review of proximate high-level mechanisms through

54 which function is achieved (see Figure 1). Specifically we address interspecific signals
55 because intraspecific signals have been discussed at length in relation to cooperation [4],
56 conflict [5] and mate acquisition [6] whereas interspecific signalling is a less explicitly
57 discussed topic in communication.

58 Our secondary objective is to review what we have learnt about the evolutionary and
59 ecological drivers of interspecific signal diversity using phylogenetic comparative
60 approaches [7,8]. These measure colouration phenotypes in related species and use their
61 phylogenetic relationships as well as information on ecological, social, life history,
62 behavioural or geographical variables, to understand the evolutionary history of coloration
63 traits, and how species have adapted to their circumstances compared to other species that
64 have evolved in different situations.

65 We define an interspecific signal as a stimulus produced by a sender of one species
66 that has evolved to modify the behaviour of a receiver of another species to the net benefit
67 of the sender [4,9]. Signalling systems comprise sets of one or more inter and intraspecific
68 signals (and potentially cues) used by individuals, that influence other signals in the
69 system, both in terms of how they are interpreted by receivers, and their evolutionary
70 consequences [5]. Signals in a signalling system typically share a message, for example
71 the warning signals used by the individuals of all the species that make up a mimicry
72 complex. Systems can also include cues; for example true eyes provide cues to receivers
73 that support the evolution and stability of false eyespot signals. For signalling systems to
74 persist, the signals within them must, on average, over evolutionary time, advantage
75 receivers as well as senders (i.e., they are honest) [9–11], however any single signal used
76 by an individual may be disadvantageous to the receiver (a dishonest signal). Aspects of
77 camouflage such as background matching, transparency, disruptive coloration and
78 countershading are excluded as signals because by preventing detection or recognition the
79 receiver's behaviour is not changed when the stimulus is effective compared with when
80 the stimulus is absent. Conversely antipredator masquerade is a signal because it results in

81 a misclassification of the stimulus as an inanimate object which modifies the receiver's
82 behaviour causing it not to attack [12], benefitting the signaller, with the receiver
83 benefitting on average from not expending effort attacking real leaves, pebbles or twigs.
84 Cues are sources of information that have not evolved to influence receivers but which
85 may still influence the behaviour of the receiver [9].

86

87 **ANTI-PREDATOR**

88 Potential prey often signal to predators in order to reduce the costs of attempting to
89 escape, or the more significant costs of injury or death [13]. If information is honest,
90 receiving it can benefit potential predators who avoid costs of making an unprofitable
91 attack. We identify four distinct mechanisms through which interspecific signals function
92 to reduce the costs of predation; aposematism, masquerade, pursuit deterrence and
93 deflection, and a potential fifth mechanism, deimatism, that may be distinct from
94 aposematic signalling.

95

96 *Aposematism*

97 Visual antipredator aposematism involves prey signalling a warning message,
98 usually using conspicuous colouration, to predators that they are defended, and that attack
99 is likely to have negative consequences for the predator. Examples include the black and
100 yellow stripes of some bees and wasps and the orange and black wings of monarch
101 butterflies. There is some comparative evidence showing the link predicted by aposematic
102 theory between increasing conspicuousness and toxicity as for instance in opisthobranchs
103 [14] and dendrobatid frogs [15], and black and white pelage in carnivora being associated
104 with toxic anal secretions [16]. In plants, bright spots and stripes on leaves are associated
105 with thorns [17]. Nonetheless, there are also examples of negative associations between
106 conspicuousness and toxicity in some poison dart frog species [18,19].

107 There has been a long-standing concern about how warning colouration might
108 initially evolve, since a rare conspicuous morph will attract attention of predators and be
109 poor at educating them. Fisher [20] suggested that aggregation could be an evolutionary
110 precursor for conspicuous colouration in advertising defences, but there is only moderate
111 comparative evidence for an association between these traits [21]. Another outstanding
112 issue is the ecological correlates of aposematism in contemporary populations. Potential
113 for sequestration of toxins through diet is a factor in some cases; for example in
114 dendrobatid frogs aposematism is associated with feeding on ants, termites and mites that
115 contain alkaloids [22,23]. Additionally aposematism tends to be associated with traits that
116 allow easy detection, for example in dendrobatids again, increased body size is associated
117 with conspicuous colouration [24], although the direction of the causal arrow is unclear
118 since both might be promoted by visually mediated predation. In adult Lepidoptera,
119 warning colouration has evolved far more often in diurnal clades where insects can be seen
120 moving [25]. Finally, lacking options for alternative antipredator strategies appears
121 important: conspicuous colouration in Carnivora is associated with stockiness that prevents
122 fast flight, and living in exposed habitats where other forms of defence are limited [26].

123 There are many examples of species that benefit from predator aversion to the
124 warning signals of other species by mimicking their appearance. These include examples
125 of Müllerian co-mimicry, where species that invest approximately equally in the costs of
126 defensive adaptations have common warning signal appearances in a mutualistic
127 relationship that share the costs of predator learning [27–29] and Batesian mimicry. Here
128 one species exploits the honest aposematic signal of another species to gain protection
129 from predation while investing in little or no defence. The ecological circumstances in
130 which Batesian and Müllerian mimicry evolve are poorly understood, though factors
131 related to predator learning are likely to be key. Less toxic models are mimicked when
132 multiple models coexist because predators generalize to other prey types more when
133 educated on such models [30]. The abundance of models in an environment also

134 determines the strength of selection for resemblance [29,31], with models predicting the
135 evolution of Müllerian relationships when all co-mimics are numerous, and Batesian
136 relationships evolving when the model is numerous but the mimic is not [13]. There is
137 emerging comparative evidence supporting these predictions in hoverfly and coral snake
138 mimicry complexes [32,33].

139

140 ***Masquerade***

141 Masquerade is rarely presented explicitly as a signal because masquerading species
142 are often quite cryptic (indeed crypsis and masquerade can operate simultaneously), yet
143 their resemblance to an object that is not of interest to predators has evolved to send a
144 deceptive identity message that results in misclassification of the organism as an object
145 that is not attractive as food [12], with the signalling system maintained because it
146 normally benefits the predator to ignore the masqueraded object. There is comparative
147 evidence that evolutionary transitions to leaf masquerade in *Kallima* butterflies are gradual
148 rather than sudden [34] but the ecological circumstances in which masquerade evolves
149 have yet to be investigated. Skelhorn and colleagues [12] predict masquerade to be
150 associated with specialised diet as this might associate species with specific backgrounds,
151 but this hypothesis has not been tested.

152

153 ***Pursuit deterrence***

154 Predators are less likely to attack when they judge success to be unlikely, such as
155 when they have been detected, so prey send pursuit deterrence signals to predators in order
156 to save them the costs of flight or capture, with predators also benefitting by avoiding the
157 cost of mounting an attack that is unlikely to be successful [35,36]. Some pursuit deterrent
158 signals are acoustic, as when skylarks *Alauda arvensis* signal to merlins *Falco*
159 *columbarius*, but there are also visual examples. For example, across rails (Family

160 Rallidae), species with white undertail coverts tend to be found in open habitats [37].
161 Elimination of alternative hypotheses suggests that this colouration accentuates tail flick
162 signals aimed at deterring predators [37]. In another example, some artiodactyls sport thick
163 dark longitudinal stripes (side bands) on light brown pelage. Comparative analyses show
164 that these are associated with stotting or leaping behaviour which acts as a quality
165 advertisement signal dissuading predators from pursuit, suggesting that the side bands are
166 signal amplifiers [38,39]. White tails in lagomorphs are found in grasslands which might
167 also indicate they enhance the efficacy of pursuit deterrence movements [40]. A less
168 worked example of pursuit deterrence are the bright blue wings of the Morpho butterflies
169 signalling that they are difficult to catch [41].

170

171 ***Deflection***

172 Adverse consequences of attack can be reduced for prey if the predator is directed
173 towards a less-vital body area that might allow the prey to avoid mortal injury, with a
174 classic example being brightly coloured tails in lizards that can be voluntarily shed [42].
175 The most well studied examples of deflection marks are so-called eyespots, concentric
176 rings of contrasting colouration with an eye-like appearance. These are found in butterflies
177 and moths, beetles, bugs, locusts and crickets, molluscs, frogs, birds and fish. Their use in
178 deflection is suggested by their location on less vulnerable areas of the body, such as the
179 edges of butterflies' wings [43,44]. There is emerging evidence that they are effective in
180 deflecting attacks away from vital body regions [45], though the phenotype may also
181 function as an antipredator signal via other mechanisms (see next section). There is debate
182 over exactly how eyespots work: they may be a conspicuous signal that simply attracts the
183 predator's attention to a less important part of the body [46], or they may be a dishonest
184 signal that mimics the cue provided by a true eye, an organ that predators often
185 preferentially target to disable prey [47]. In support of the latter, among butterflyfishes

186 (Chaetodontidae) spots and presence of eyespots are often found on species with an
187 eyestripe that masks the true eye [48], and experiments show attacks are targeted at
188 eyespots particularly when a stripe runs through the real eye [49,50].

189

190 *Deimatism*

191 Deimatic signalling is defined by Skelhorn and colleagues [51,52] as “as any
192 defensive display that causes a predator to misclassify a prey as a potential threat to its
193 immediate safety.... what defines deimatic displays is their ability to exploit classic fear
194 responses in predators that have evolved, not to avoid prey, but to avoid imminent
195 danger.”. This distinguishes deimatic signals from aposematic signals that are based on
196 signalling information about prey profitability. Deimatic displays often involve a dynamic
197 component that startles the predator, provoking a reflexive response that leads to aborting
198 attack [52]. For example, the European swallowtail *Papilio machaon* exposes a brightly
199 coloured dorsal wing surface when attacked in a resting position and then exhibits
200 intermittent jerky wing motions which can cause predators to flee [53].

201 ‘Eyespots’ of many animals, including some cephalopods, fish, frogs, birds, and
202 larval and adult Lepidoptera, have been proposed to work as deimatic signals by
203 mimicking the eyes of an animal dangerous to the predator [47,54]. For instance, several
204 moths display eyespots that bear an uncanny resemblance to owl eyes [55]. This phenotype
205 seems to cause predators distress and display their own antipredator responses [56];
206 mimetic eyespots are as effective as the true eyes of owls in eliciting an aversive response
207 in great tits *Parus major* [57]. Confusion of prey and predator may involve satiric mimicry
208 whereby the ambiguity causes the predator to hesitate [58]. On lepidopteran larvae,
209 eyespots are associated with large body size, and experiments show they are only effective
210 predator deterrents on larger caterpillars [59]. Likely, eyespots give the caterpillar
211 resemblance to a snake, natural enemies of caterpillar predators; domestic chicks are

212 particularly wary of eyespots on experimental models that are placed anteriorly and are
213 associated with thickened sections [60].

214 In summary, there are at least five mechanisms by which prey dissuade predatory
215 attack using signals, some honest, some dishonest; some that elicit innate, others learnt
216 responses in predators; and many of which constitute some of the most conspicuous and
217 beautiful colours in nature.

218

219 **FOOD-ACQUISITION**

220 Food acquisition signalling is used by predators to increase hunting success.
221 Compared to antipredator signalling, there are fewer examples of, and mechanisms via
222 which, predators signal visually to potential prey.

223

224 ***Flushing***

225 Some predators signal to potential prey to make them respond with escape initiation
226 behaviours that actually make the prey easier to find and catch. For example, Neotropical
227 redstarts (Parulidae) have brightly coloured tail feathers that they suddenly expose when
228 hunting insect prey to flush them from hiding places to allow subsequent pursuit and
229 capture. Obliterating the white colour of tail feathers reduces foraging success [61] and
230 experimental model birds show that geographic variation in white tail feathers may
231 maximize flush-pursuit foraging locally [62]. A slightly different mechanism is to signal to
232 prey in a way that impairs escape behaviour. In cetaceans white flanks and white heads
233 that may fluoresce under water are associated with feeding on fish and krill and these
234 regions of the body may possibly be involved in prey confusion [63].

235

236 ***Luring***

237 Prey luring is a strategy that many predators use to attract prey to them [64]. By
238 exploiting aspects of prey behaviour or prey preferences for investigating particular stimuli

239 (sensory traps), they give an inherently deceptive signal that they are an object that might
 240 be advantageous to approach. These may be as simple as bright lights or more complex
 241 signals that aggressively mimic the prey's own prey or a potential mate [64]. Many spider
 242 species are conspicuously coloured in this way [65,66]; experimental painting of orchid
 243 spiders shows that their colouration does indeed attract insect prey to the web [67].

244 Prey luring also occurs in vertebrates, for example toe-wiggling by predatory cane
 245 toads, *Chaunus marinus* [68] and by angler fish, *Lophiiformes* waving their esca, an organ
 246 atop a 'fishing rod' containing luminescent bacteria [69]. In some taxa, such as *Bothrops*
 247 (pit vipers), the evolutionary trajectory of caudal lures has been mapped out, although has
 248 yet to be linked to ecological variables [70]. In carnivores, conspicuous tail tips have been
 249 suggested to work as lures and are associated with hunting birds, ungulates and small
 250 mammals [71], but they may work more like a deflection mark, diverting the prey's
 251 attention from predator rather than attracting it to the tail.

252

253 *Mimicry of innocuous species*

254 As well as luring prey in, aggressive mimicry is also used by predators to escape the
 255 attention of their prey. For example, zone-tailed hawks *Buteo albonotatus*, predatory
 256 raptors, mimic innocuous turkey vultures *Cathartes aura* in both shape and colour [72].

257

258 **REDUCING COSTS OF PARASITISM**

259 Approximately 1% of bird species lay their eggs in the nests of other host species
 260 and thereby forgo the costs of parental care. Host species find themselves in arms races
 261 with their parasites, and the signals that they produce are a potential way of reducing the
 262 costs of parasitism to host individuals. Highly recognizable egg colour and patterning [73]
 263 and low intra-clutch variability [74], in addition to facilitating rejection by the host [2],
 264 may have evolved to signal to potential parasites that detection and rejection of the
 265 intruder's eggs is likely [75]. The conspicuous 'last-egg' in the clutches of hosts of avian

266 brood parasites may also signal to potential parasites that the clutch is complete and no
 267 longer worth parasitizing, although this idea is controversial [74]. An interesting case of
 268 interspecific signalling that functions to both control parasites and in food acquisition
 269 occurs in cleaning symbiosis. Different species of cleaner fish have converged on a similar
 270 blue and yellow striped uniform that attracts clients and reduces client predation on them
 271 [76]. Again, antiparasite signalling systems are subject to cheating, for example
 272 fangblennys (*Plagiotremus rhinorhynchos*) change their colour to mimic the appearance of
 273 cleaner wrasse (*Labroides dimidiatus*) in order to approach and feed on would-be-clients'
 274 tissue [77].

275

276 **INCREASING BENEFITS OF PARASITISM**

277 The functional opposite to signals that reduce costs for host species are those that
 278 facilitate parasitism. In avian brood parasite systems, there is widespread use of colour to
 279 fool hosts into letting parasitic birds breed successfully. Specific mechanisms include the
 280 adult common cuckoo's *Cuculus canorus* breast colouration mimicking that of
 281 sparrowhawks *Accipiter nisus*, helping them to circumvent host nest defence [78]. Eggs of
 282 parasites are under strong selection to mimic the visual appearance of the host's eggs, with
 283 mimetic similarity across species pairs correlated with the host species' rejection rate [79].
 284 In an extraordinary case of brood to host signalling, Horsfield's hawk cuckoo *Cuculus*
 285 *fugax* chicks shows a yellow wing patch believed to mimic the gape of a begging host
 286 chick [80].

287

288 **INTERSPECIFIC SIGNALLING TO PROMOTE REPRODUCTION**

289 For most sexual species, signals are a vital part of successful reproduction. Mating
 290 signals usually occur between conspecifics, but the process of finding a potential mate can
 291 involve interactions with heterospecifics too [81]. Animals make decisions about whether
 292 other individuals they encounter (both con and heterospecific) are suitable mates partly

293 using what are commonly called species recognition signals (but see [82]). Sexually
294 reproducing plants also signal visually to pollinators and seed dispersers to secure their
295 services as intermediaries in successful reproduction.

296

297 ***Species recognition***

298 Judging whether an animal is from the same species or not involves interpreting the
299 signals and cues of both con and heterospecifics. The evolutionary consequence of species
300 recognition signalling can be observed in patterns of reproductive character displacement,
301 where related sympatric species often look more distinctive from each other than do
302 allopatric congeners [81,83]. For example, in birds, colouration between sister species is
303 more divergent at intermediate levels of sympatry (50-80% breeding range overlap) than in
304 areas of allopatry [84]. Other good examples of likely reproductive character displacement
305 at broad comparative scales are the increased visual distinctiveness of sympatric
306 Cercopithecini primates' faces [85] and male wing colour in *Agrodiatus* butterflies [86].

307 It is often unknown whether visual signals that reduce the likelihood of interspecific
308 matings have evolved primarily as a consequence of selection resulting from conspecific
309 or heterospecific interactions [82,87]. In female pied flycatchers *Ficedula hypoleuca*, it
310 appears to be the first possibility because females choose brown males in those
311 populations where they are sympatric with black and white collared flycatchers *Ficedula*
312 *albicollis* but are less choosy about male plumage in allopatric populations [88]. In a
313 counter example of selection resulting from eschewing heterospecifics, aposematic male
314 *Heliconius melpomene* males are very reticent about mating with *Heliconius cydno*
315 females from sympatric populations, as hybrids are unlikely to be recognised as distasteful.
316 Males from allopatric populations are not so choosy, however, suggesting assortative
317 mating is driven by avoiding heterospecifics [89].

318

319 ***Pollinator attraction***

320 A major subtype of interspecific visual mating signals are those found on the
321 flowers of species that aim to attract visually oriented pollinators to act as vectors for
322 pollen transfer [90]. Indeed the mutualistic relationship between plant and pollinator is a
323 major driver of flower signal evolution and diversification [91]. There is a close
324 relationship between red flower colour and targeting avian over apian pollinators since
325 reds are more conspicuous to birds than non-targeted bees that may take rewards without
326 pollinating the flower [92,93]. Similarly, insect pollinated flowers are more likely to be
327 blue, tuning signals to the spectral sensitivities of hymenoptera, though it is unclear
328 whether pollinator sensitivity preceded floral colouration or vice versa [94].

329 Signalling systems between flowers and pollinators are open to cheating.
330 Approximately a third of species in Orchidaceae do not invest in production of nectar
331 rewards, but mimic the signals of other species in order to attract pollinators [95]. In many
332 examples this involves exploiting sensory biases in pollinators attracted by bright colours
333 or mimicking the appearance of other nectar-containing flowers (Dodsonian mimicry),
334 however more elaborate examples involve structures that mimic the appearance of female
335 pollinators such as hymenoptera in order to attract males to the flower (Pouyannian
336 mimicry) [96].

337

338 *Seed dispersal*

339 The fruits that plants produce to reward seed dispersers often feature attractive
340 visual signals. Broadly, fruit colours fall into two syndromes: yellow, brown or green large
341 smelly fruits with a protective husk that are dispersed by mammals, and red, black, blue or
342 white small fruits lacking a husk and having no odour that are dispersed by birds [97,98].
343 These categories have been broadly confirmed both ecologically and in disperser colour
344 space analyses [99,100]. Variation in fruit colour correlates with seed maturity and both
345 antioxidant [101] and lipid content [102], valuable resources for dispersers, suggesting
346 plants honestly signal reward to secure the services of dispersers at the right time. There is

347 a long-standing idea that primate and bird colour vision evolved to better detect ripe fruit
348 against a background of green leaves [103] but this is still a subject of active debate
349 [104,105].

350

351 **AGONISTIC SIGNALLING**

352 Heterospecifics frequently compete over resources, whether food, resting places or
353 breeding sites. Interspecific signalling is used to mediate these competitive interactions
354 and reduce costs of fighting over resources; essentially signals de-escalate situations where
355 both species could be harmed. In a pattern of agonistic rather than reproductive character
356 displacement [106], the mating territory defence signals of different species of rubyspot
357 damselflies have distinctive appearances, not to secure conspecific matings, but reduce
358 heterospecific aggression resulting from misidentification of heterospecifics as conspecific
359 competitors [107,108]. There are also several potential examples of interspecific social
360 dominance mimicry, in which a subordinate species mimics the appearance of a dominant
361 ecological competitor to avoid aggression by the dominant model species [109]. Although
362 interspecific aggression is very widespread, it is understudied; to our knowledge there
363 have been no other comparative studies of the role of agonistic interactions in interspecific
364 signalling.

365

366 **CONCLUSIONS AND ENCOURAGEMENT FOR COMPARATIVE STUDIES OF** 367 **COLOURATION**

368 We have presented a comprehensive functional framework for understanding
369 interspecific signals in nature, a necessary addendum to understanding the overall diversity
370 of colour displays of plants and animals that hitherto has focused disproportionately on
371 intraspecific signalling. Indeed, broadly speaking, very large numbers of angiosperms use

372 colour to signal to pollinators, a large minority of animals use warning colours to deter
373 predators, whereas only a handful of species use visual signals to secure prey.

374 We suspect that visual signals used in interspecific signalling must be selected for
375 maximum effectiveness in terms of optimizing conspicuousness tempered by competing
376 drivers of appearance such as camouflage and thermoregulation, the signalling
377 environment and receivers' vision, although this has been demonstrated in only a handful
378 of cases. Additionally, selection is predicted to act on signals within each mechanistic
379 category in consistent ways leading to common influences on appearance, for example
380 species recognition signalling systems [85] should consistently select for appearances that
381 improve memorability or distinctiveness from competing signals in order to facilitate
382 discrimination. In contrast, in Müllerian mimicry rings selection instead is predicted to act
383 to reduce the distinctiveness of signals across species to facilitate predator learning. In
384 both examples there is predicted to be selection for reduced intraspecific variation in
385 signals [110], but this pattern is not always observed: aposematic signals can be highly
386 variable within species as a result of local differences in predation pressure (e.g.,
387 strawberry poison frog, *Oophaga pumilio* [111]) or access to toxins (e.g., seven-spot
388 ladybirds, *Coccinella septempunctata* [112]). Whether these examples of deviations from
389 simple predictions are exceptional cases or a reflection of the complexity of factors
390 influencing signal design awaits further investigation, but the functional and mechanistic
391 categories discussed here help make clear comparative predictions: category membership
392 can generate data to answer questions such as “Why do some species evolve aposematic
393 signals while others evolve deflective signals?”.

394 What do comparative studies currently tell us about the ecology and evolution of
395 interspecific visual signals? Certainly there is some evidence that conspicuous signals
396 targeted at predators are associated with relatively large body size (caterpillars,
397 dendrobatids), with specialist diets that allow toxin sequestration in aposemates
398 (dendrobatids), and with certain habitat types (carnivores). But many tentative associations

399 are not found consistently across taxa, for example aposematism being associated with
400 gregariousness is not commonplace. It is even more difficult to make generalizations about
401 conditions favouring the evolution of other mechanisms such as luring and flushing of
402 prey. Indeed, although we now have a broad understanding of the functions of interspecific
403 signals and the mechanisms involved, we are struggling to predict where different forms of
404 antipredator defence occur in nature, in what circumstances, to what evolutionary effect,
405 and why there are so many of them.

406 Furthermore, there are a great many unexplained conspicuous colouration patches
407 on animals in nature that are likely to be interspecific signals but which are a challenge to
408 assign a function. White rump patches on white-tailed deer, *Odocoileus virginianus*, are
409 one such example [100]. Yet comparative studies led by clear *a priori* predictions can help
410 in elucidating function, and can simultaneously uncover associations between external
411 colouration and habitat, geographic, life history, and social variables. We advocate a
412 renewed research drive to identify common ecological drivers of interspecific signals
413 across taxa as we still have limited understanding of the diversity, distribution and
414 evolution of animal interspecific signals. We expect that the framework proposed here is
415 not comprehensive but its functional and mechanistic basis means that novel examples can
416 be added in a straightforward manner.

417

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421

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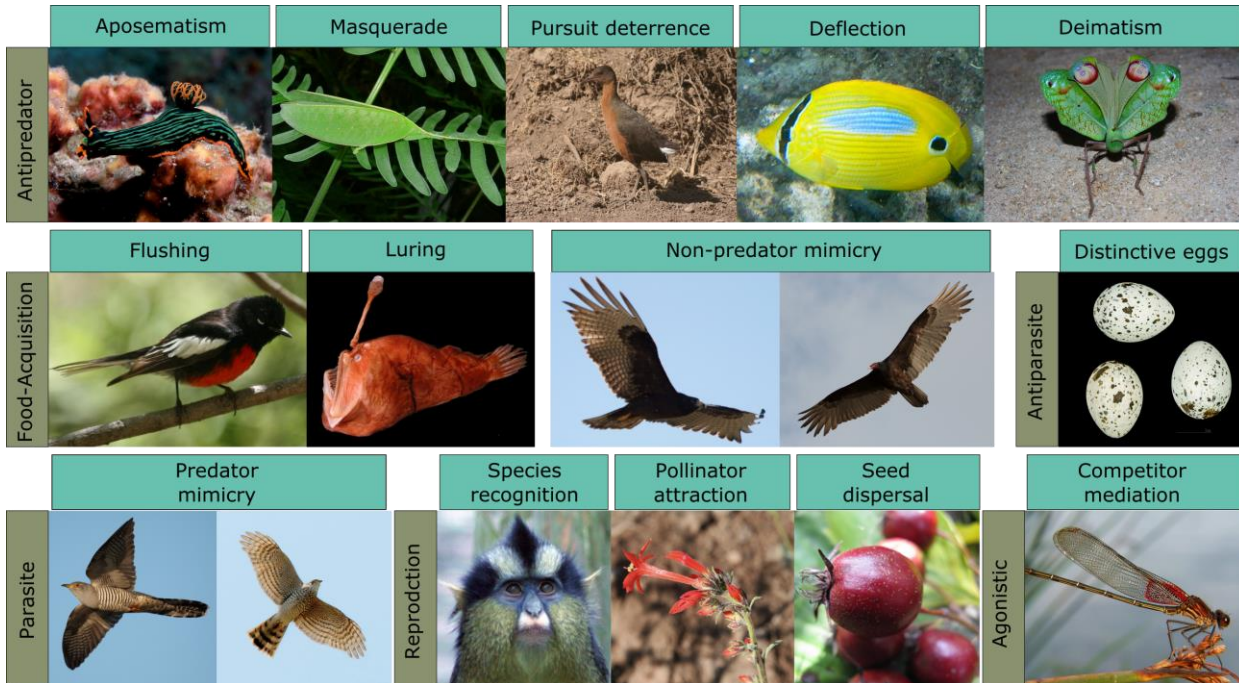
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714 **Figure 1.**715 Aposematism: *Nembrotha kubaryana*, Nick Hobgood; opisthobranchs are highly toxic716 marine molluscs. Masquerade: *Pseudophyllus titan*, Bernard Dupont; this species717 resembles a pair of living leaves. Pursuit deterrence: *Rougetius rougetii* Rouget's rail, Kris

718 Maes; some rail species flash their tails upon detecting an approaching predator.

719 Deflection: *Chaetodon plebeius* bluestreak butterflyfish, Paul Asman and Jill Lenoble;

720 many fish have distinctive spots and additionally have distinctive bands of colour through

721 their true eye. Deimatism: *Tanusia brullaei* André Almeida Alves; sudden exposure of

722 brightly coloured parts of the body is thought to deter imminent attack. Flushing:

723 *Myioborus pictus* painted redstart, Dominic Sherony; while foraging, certain insectivorous724 birds flash conspicuous parts of their body to flush prey. Non-predator mimicry: *Buteo*725 *albonotatus* mimicking *Cathartes aura*; predatory birds may gain benefits from resembling

726 strict carrion feeders that pose no threat to live prey. Distinctive eggs: *Acrocephalus*
727 *arundinaceus* great reed warbler eggs; highly recognizable colour patterns and low
728 intraclutch variability are strategies to reduce parasitism in host species. Predator mimicry:
729 *Cuculus_canorus* common cuckoo, Chris Romeiks, mimicking *Accipiter nisus*
730 sparrowhawk, Christian Knoch; parasitic species that resemble predators species may be
731 able to get closer to host nests without causing alarm. Species recognition: *Cercopithecus*
732 *campbelli* Campbell's mona monkey William Allen; sympatric heterospecific monkeys
733 look dissimilar to avoid costly hybridization. Pollinator attraction: *Ipomopsis aggregata*
734 scarlet gilia Jane Shelby Richardson; floral coloration taps into spectral sensitivities of
735 pollinators. Seed dispersal: *Crataegus punctata* fruit; fruit coloration can ensure secure
736 dispersal when the seed is ripe by honestly signalling fruit nutrient content. Competitor
737 mediation *Hetaerina americana* rubyspot damselfly Bruce Martin; colour signals may act
738 to distinguish heterospecifics and thereby mollify aggressive interactions. All images are
739 in the public domain or used under CC BY and BY-SA licenses. The figure is available on
740 Figshare DOI:10.6084/m9.figshare.4299686.

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